



**SHOWTECH POWER & LIGHTING** is proud to be the exclusive supplier of rental lighting, temporary electrical, sign/banner hanging and mechanical services at Northlands. SHOWTECH looks forward to working with you and hopes that your show experience is a success.

### **SERVICES WE OFFER:**

For your convenience, **SHOWTECH POWER & LIGHTING** is pleased to offer the following services:

- Rental Lighting
- Temporary Electrical Services
- Sign & Banner Hanging (as per Show Management's Rules & Regulations)
- Mechanical Services (such as compressed air, water lines, drains, etc.)

### **PRICING:**

- **Discount Pricing:** To take advantage of our Discount Price, all completed forms and full payment must be received on or before
- **Regular Pricing:** Regular Prices will be charged after the Discount Price date has passed.

### **PAYMENT:**

**SHOWTECH POWER & LIGHTING** accepts payment by VISA, MasterCard and American Express. Cheques will be accepted if received by the Discount Price date. Please note that all exhibitors are responsible for payment of the applicable sales tax for the event in which they are participating.

### **ONLINE ORDERING:**

Please visit [www.showtech.ca](http://www.showtech.ca), choose the "Online Ordering" tab and follow the on-screen instructions. Please note that not all shows are available for online ordering. If your search for an upcoming show does not produce any results, please complete the attached order forms and return them to the fax number listed at the top of the forms.

If you need assistance or require additional information, please contact one of our Customer Service Representatives at 780.429.1162.

**ELECTRICAL**

1. The Northlands Expo Centre voltage is 120/208 volts 3 phase. Please check with your technical coordinator to see if your machines are compatible with this voltage. If so, you will save on costs.
2. Other voltages are available from SHOWTECH. Please contact our office (780.429.1162) for more information and prices.
3. The Northlands Expo Centre has floor ports.
4. Power will be distributed by SHOWTECH from exterior floor ports. To order power, please contact our office at 780.429.1162.
5. If you have an inline or peninsula booth, power will be distributed along the back wall of your booth. Should you require power in an alternate location, under carpet outlets must be ordered. Please contact our office (780.429.1162) for details.
6. If you have an Island booth, please submit SHOWTECH's Booth Layout Form with your Electrical Order Form. We will distribute under carpet outlets from that location.

Alberta's Safety Authority (CSA) requires that all machinery that will be displayed and/or powered up during an event must be approved by the CSA before show opening. Exhibitors are responsible to obtain "Permission to Show/Energize" from the CSA directly. SHOWTECH cannot apply or be responsible for this permission. To obtain the CSA "Permission to Show/Energize" please contact CSA directly at 780.450.2111. **Apply as soon as possible to avoid onsite complications.**

**MECHANICAL**

7. Compressed air pressure is approximately 100 PSI and available by ordering from SHOWTECH. Please use the SHOWTECH's Mechanical Order Form to order this service.
8. The Northlands Expo Centre has floor ports.
9. Air lines are distributed by SHOWTECH from the floor ports.
10. If you have an island booth, please submit SHOWTECH's Booth Layout Form with your Mechanical Order Form indicating where you would like the services to be located within your booth space.
11. Hot water is available and needs to be ordered through SHOWTECH. Please contact our office for assistance (780.429.1162).
12. Natural gas is available in various locations within the facility. Please check with SHOWTECH (780.429.1162) as soon as possible if you require Natural Gas.
13. Grey water floor drains are located in various locations within the facility. Please check with SHOWTECH (780.429.1162) as soon as possible if you require a drain connection.

**SHOWTECH POWER & LIGHTING contact information: 780.429.1162**

**RENTAL LIGHTING OPTIONS**

**SHOWTECH is pleased to offer the rental lighting options listed below.  
Adding additional lighting to your booth creates a dramatic visual impact when done right!**

**CEILING MOUNTED FIXTURES**



**SOURCE 4 PAR FIXTURE (L575S4)**

- Clean, bright and efficient
- Equivalent light output to a 1000 watt quartz floodlight
- Mounting height dependent on ceiling height of the facility
- Covers approximately a 10' x 15' area

**NEW** – uses 40% less power. This light will replace the 1000 watt quartz floodlight.

**SYSTEM & BOOTH LIGHTING (HARD WALL REQUIRED)**



**24 WATT LED BLACK ARM FIXTURE (LLEDA)**

- Equivalent light output to a 200 watt quartz arm light
- Pure white – ideal for highlighting clothing, jewelry, art, graphics and more
- Attaches to a hard wall
- **NEW** – The 24 watt LED light fixture consumes 80% less power than traditional lighting.



**200 WATT BLACK ARM FIXTURE (L200B)**

- Attractive streamlined fixture
- Ideal for accenting small items such as brochures, art and clothing
- Attaches to a hard wall



**120 WATT ARM LIGHT FIXTURE (L150A)**

- Ideal for direct lighting of your product or to highlight a focal point
- Attaches to a hard wall

**SYSTEM & BOOTH LIGHTING (FASCIA OR HARD WALL REQUIRED)**



**3' TRACK COMPLETE WITH 3 - 24 WATT LED FIXTURES (LT3150)**

- Equivalent light output to a 450 watt quartz floodlight
- Ideal for fascia lighting
- Clean and attractive lighting system
- Pure white light, excellent way to accent any product
- Attaches to a fascia or hard wall

**NEW** – This fixture consumes 80% less power and is cooler than traditional lighting.

**FLOOR LIGHTING**



**2 - 24 WATT LED FIXTURES ON AN 8' TELESCOPIC STAND (L2150)**

- Equivalent light output to a 400 watt halogen bulb
- Pure white light with clean lines.
- Excellent way to highlight a focal point in your booth
- Lamps are mounted on a sturdy cross bar with a 140 degree tilt
- For optimum lighting, fixture is placed in the front corner of booth
- Covers approximately an 8' x 8' area

**NEW** – This fixture is energy efficient and delivers impact in a small space.

**ELECTRICAL OPTIONS**

**HELPFUL HINTS**

- Borrowing power from an adjoining booth is NOT permitted. Sharing your neighbour's power may overload the circuit.
- All equipment must be approved for use by a recognized certification agency (i.e. CSA, ULC). Approval markings can be found on the rating nameplate located on the back or bottom of the equipment.
- Check the equipment rating nameplate on the bottom or back of your equipment to determine your total electrical needs.
- Order 24-hour outlets if you require your power to remain energized overnight (i.e. for refrigerators, freezers, fish tanks, etc).
- All equipment must have a 3-wire grounded cord, minimum of #14 gauge wire.
- A Ground Fault Circuit Interrupter (GFI) must protect all 120 volt electrical equipment/devices within 6 feet of a water/liquid source.

**POWER SUPPLIED AT BACK OF BOOTH**

**1500 WATT, 120 VOLT DUPLEX OUTLET (E1500)**

- Approximately 12 amps
- Standard office/home outlet with 2 plugs

**24 HOUR, 1500 WATT, 120 VOLT DUPLEX OUTLET (E150024)**

- Standard office/home outlet with 2 plugs
- For equipment requiring continuous power

**SPECIAL UNDERCARPET POWER PLACEMENT – BOOTH LAYOUT FORM IS REQUIRED**

SHOWTECH will place power cords under the carpet to locations specified on your booth layout form. If a layout is not provided, SHOWTECH will place the outlet(s) at our discretion.

**1500 WATT, 120 VOLT DUPLEX OUTLET (E1500U)**

- Approximately 12 amps
- Standard office/home outlet with 2 plugs

**SERVICE CONNECTIONS**

See the attached Electrical Order Form for standard 120 volt and 208 volt service connections up to 30 amps. Other voltages and amps are available upon request.

The ratings placed on equipment will indicate voltage, amps/watts/hp/kw and phasing.  
CONTACT SHOWTECH 3 WEEKS PRIOR TO THE MOVE-IN DATE FOR QUOTATIONS.

**DO NOT USE THIS FORM IF YOU HAVE ORDERED POWER TO BE PLACED AT THE 'BACK OF BOOTH'**

Booth #/s

Show Name: \_\_\_\_\_

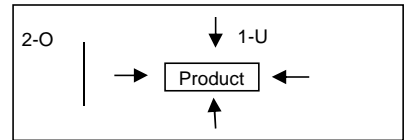
Show Dates: \_\_\_\_\_ Facility: \_\_\_\_\_

COMPANY \_\_\_\_\_ E-MAIL ADDRESS \_\_\_\_\_ PHONE NUMBER \_\_\_\_\_

X  
 AUTHORIZED CONTACT SIGNATURE \_\_\_\_\_ AUTHORIZED CONTACT NAME (PLEASE PRINT) \_\_\_\_\_ DATE \_\_\_\_\_

SHOWTECH must receive this Booth Layout Form along with your completed Electrical Order Form to ensure proper placement of services in your booth. Use this grid to indicate placement of SHOWTECH services and your product.

- Use bold lines to indicate the outline of your booth.
- Circle the correct booth type and fill in the proper orientation around your booth. **INLINE BOOTH PENINSULA BOOTH ISLAND BOOTH**
- Indicate the dimensions of your booth \_\_\_\_\_ 10 x 10-1 square = 1 foot, 20 x 20-1 square = 2 feet, 40 x 40-1 square = 4 feet etc.
- Overhead or Undercarpet outlets - Draw an "O" for overhead or "U" for undercarpet placement.
- 1000 watt quartz floodlight - Draw arrow/s to indicate light direction.
- Sign/Banner hanging - Draw a line to indicate location.



Example

BACK OF BOOTH Indicate Adjacent Booth or Aisle Number: \_\_\_\_\_

Adjacent Booth or Aisle Number: \_\_\_\_\_

Adjacent Booth or Aisle Number: \_\_\_\_\_

A large grid for drawing the booth layout. The grid is composed of solid lines forming a large rectangle, and dashed lines forming a smaller grid inside. The grid is intended for drawing the booth outline and indicating the placement of services and products.

FRONT OF BOOTH Indicate Adjacent Booth or Aisle Number: \_\_\_\_\_

# SHOWTECH POWER & LIGHTING

## TERMS & CONDITIONS

### **GENERAL:**

1. The Centre and/or its agents reserve the right to inspect any and all equipment and materials which an exhibitor may wish to have connected to the Centre's power sources and/or may wish to use while in the building.
2. Only an authorized SHOWTECH tradesperson is permitted to make a connection to any of the Centre's electrical or mechanical sources.
3. No electrical/mechanical equipment shall be restarted after failure until a SHOWTECH tradesperson has found and corrected the cause of the malfunction.
4. All material and equipment supplied by SHOWTECH shall remain the property of the Company. The exhibitor shall be held responsible for loss of such materials as are associated with his/her booth, and shall compensate SHOWTECH in the event of loss or damage.
5. Customer Account information will not be disclosed to third parties.

### **SERVICE ORDER REQUEST AND PAYMENT:**

6. Order forms must be received with full payment by the Discount Price deadline date to qualify for the Discount Price.
7. SHOWTECH conducts an installation audit of power supplied to all exhibits. Exhibitors using power not ordered on our order form will be required to pay On Site Pricing for electrical service to continue. Exhibitors exceeding power consumption ordered will be required to pay for additional consumption. Power may be disconnected pending receipt of full payment. A reconnection fee of \$40.00 will be required.
8. Failure to provide all the necessary information requested on our order forms may result in a delay of service installation.
9. Out of country payments may be made by credit card, money order or bank transfer (there is an additional charge for this service).
10. Orders that do not include payment will be regarded as incomplete and will not be processed. Purchase orders are not considered payment.
11. On site orders MUST be paid by valid credit card or cash. Cheques will only be accepted if accompanied by a valid credit card number and signature.
12. Additional and/or special electrical/mechanical services are available on request and shall be supplied at an hourly rate charged for labour plus the cost of material used. Rates quoted by SHOWTECH are in Canadian funds and include installation, service while in use, and removal.
13. REFUNDS/CANCELLATIONS:
  - a. If services have already been provided at the time of cancellation, original charges will apply.
  - b. No refunds on unused outlets or lights installed as ordered.
  - c. Refunds will not be considered unless the Exhibitor has notified a SHOWTECH representative of any problem with our service or product on site prior to show close.
  - d. No refund on services that require advance planning i.e. special electrical circuits, transformers, special lighting and non-electrical items.
  - e. Full refund will be issued on items listed from our order forms if we receive a cancellation notice in writing **on or before** the Discount Price deadline date.
  - f. A 50% refund will be issued on listed items from our order forms if we receive a cancellation notice in writing **after** the Discount Price deadline date.
14. Third Party Order (Exhibitor Appointed Contractors). It is understood and agreed that the exhibiting firm is ultimately responsible for payment of services. In the event that the named third party E.A.C. does not pay amount owing by the move-in time, charges will revert to the exhibiting company.

### **ELECTRICAL:**

15. In-line and peninsula outlets are installed at the back of booth. If you require outlets elsewhere, extension cords will be available at SHOWTECH'S service area for a nominal charge. There will be a surcharge for outlets/feeders fed under carpets (see Electrical Order Form).
16. Island booth outlets will be placed in one main location per exhibitor's floor plan. If a plan is not provided, the outlets will be installed at our discretion.
17. All electrical power is turned off approximately 1 hour after show closes and turned on approximately 1 hour prior to show opening. If you require power on a 24-hour basis, please indicate this requirement in the space provided on the Electrical Order Form.
18. Wall, column and permanent building receptacles are not part of the booth space. Exhibitors utilizing these receptacles will be charged for their use.
19. Sharing power from an adjoining booth is not permitted.
20. All electrical connections, installation, motor connections or any electrical operating equipment must conform to all Canadian Standards Association requirements and the Canadian Electrical Code. The use of two wire ungrounded extension cords are prohibited. Extension cords must be 3-wire grounded cords, minimum of #14 gauge wire.
21. All electrical equipment must have a nameplate attached showing the operating voltage, phase, hertz, ampere/wattage/horsepower/kilowatts and full load current and CSA or Electrical Safety Authority approval sticker.
22. SHOWTECH is not responsible for damages or expenses incurred due to power surges, spikes or loss of power. Exhibitors are encouraged to supply their own surge protection equipment.
23. A Ground Fault Circuit Interrupter (GFI) must protect all 120 volt electrical equipment and devices within 6 feet of a water/liquid source. It is the exhibitor's responsibility to supply their own GFI.

### **ELECTRICAL SAFETY REGULATIONS:**

It is a requirement of the Electrical Safety Code that any equipment being displayed, offered for sale or used in any show, convention, or similar exhibition MUST BE APPROVED by ESA. Without this approval, SHOWTECH cannot provide electrical services. For further information, contact the Electrical Safety Authority – [www.esa-safe.com](http://www.esa-safe.com) click on "Electrical Product Safety", then "Product Approval Requirements or call 877.372.7233.

### **MECHANICAL:**

24. All mechanical equipment shall have a nameplate attached thereto showing approval by the applicable Provincial Authority.
25. All installations and connections to be made to the Centre's sources of natural gas, compressed air, water and all connections to drains, must be made by an authorized SHOWTECH tradesperson.
26. Mechanical services are only turned on during Show Hours.
27. It is the responsibility of the Exhibitor to ensure that all pollutants, hazardous wastes, contaminated water etc. is disposed of by a Government Licensed firm for the appropriate waste product.